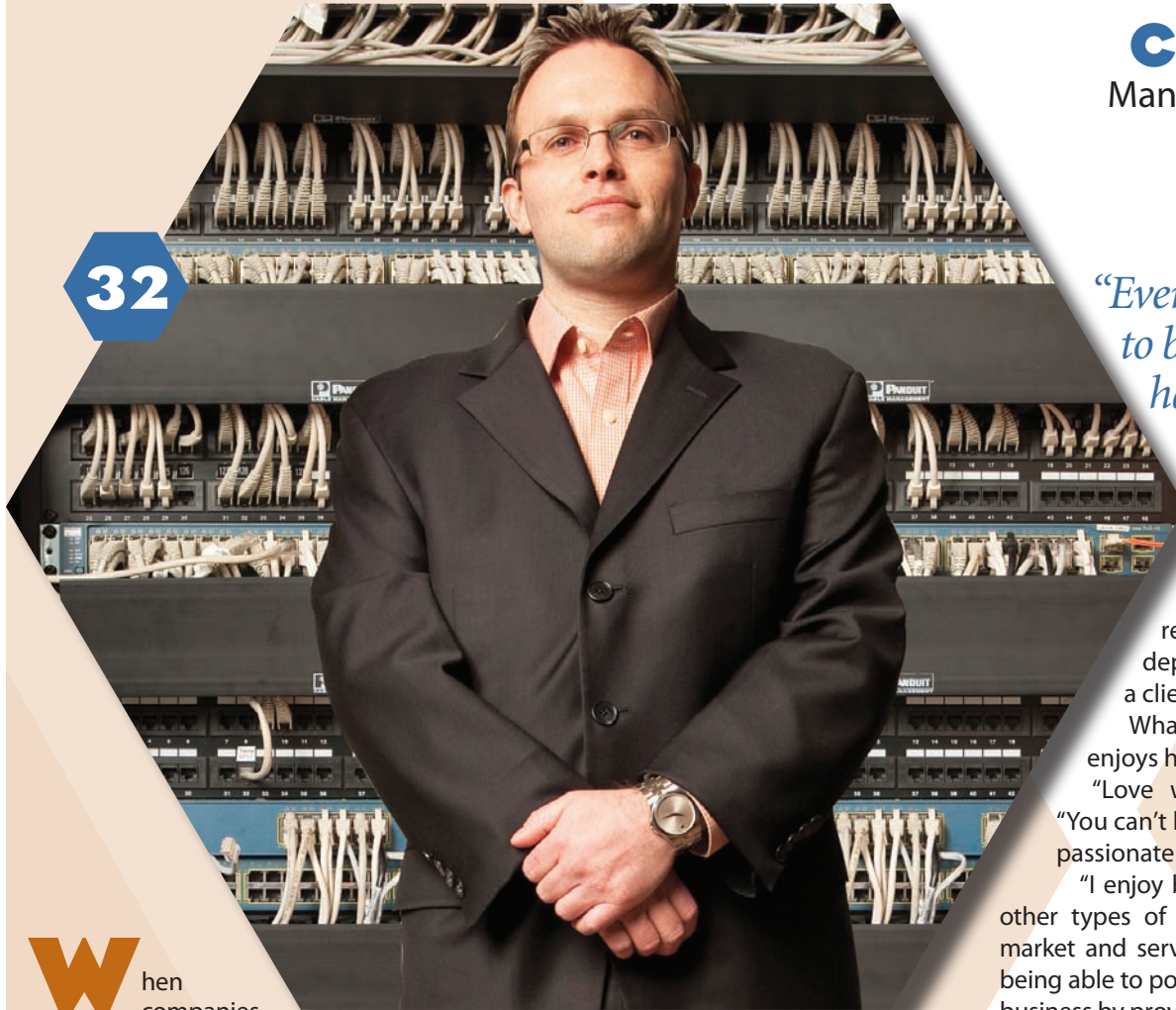




CHRIS CONLEE

Manager, Business Development
DATANAMICS INC.

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doing site surveys, site visits or working with our research and development department on a design for a client,” Conlee said.

Whatever the task, Conlee enjoys his job.

“Love what you do,” he said.

“You can’t be successful if you’re not passionate about your work.

“I enjoy being able to understand other types of business, and how they market and service a product. And I like being able to positively contribute to their business by providing a service or solution that will help them differentiate themselves from their competition,” he added.

“Everyone relies on trusted advisers for help. I try to be that person and be the best I can by working hard to help clients solve business problems.”

In his position for two years, Conlee said he is centered on the present.

“I believe if I focus on today and do the best I can then tomorrow will fall into place,” he said.

His biggest challenge, Conlee said, is keeping up with market trends and “the ever-changing client needs and keeping up with the pace at which technology and technology trends change.”

A student pilot, Conlee hopes to soon finish the necessary requirements to obtain his private license. When he does, he will be taking after his mentor and grandfather, Tom Barwick.

“He’s certainly not your typical grandfather. He is a proud pilot from World War II. He believed the education system had failed and took it upon himself to teach me far more in terms of history and geography.

“Certainly he is a big reason for my fascination with world history, and he was a huge influence in who I am today. He helped instill morals, values and a sense of always doing what’s right. He always said, ‘Everything can be taken away except the name you make for yourself.’ I try to live by that.”

—By Deborah Roush

When companies are seeking a firm

to design network strategies to help improve profitability, increase employee productivity, enhance customer satisfaction and mitigate risks, they’re likely to call Datanamics.

As the face of Datanamics, Chris Conlee is the first person clients encounter, and he is there throughout the entire process, whatever service his firm is providing, from voice and data network design, to

installation and support.

Conlee, as the manager of business development, is charged with designing innovative network solutions and selling complex, enterprisewide telecommunications and technology solutions, including conferencing, collaboration and mobility design.

“What my job is depends on the day. I could be working with our marketing department on a campaign, or I could be